# Exhibitor information

... for years one of the three largest winefairs in Austria

# 26. – 28. Feb. 2016 Messe Innsbruck | Messeforum

# 16. Internationale Weinmesse Innsbruck

Genuss & Gourmet 2016



## Review 2015:

As large as never before the 15. Int. Winefair Insbruck presented itself with about 140 exhibitors from 5 different nations. The for several years growing culinary area enriches and completes the winefair perfectly. The new record with around 3750 visitors topped all the previous 14 years. Exhibitors appreciated the difference to other fairs, where they only present their companys and pruducts. The focus is also on direct sale to visitors on location. Many exhibitors are already regular costumers. The fair is the ideal platform for all private winelovers to refill their wine storages. In addition the fair is a fix date for a lot of resellers, caterers and restaurateurs.



# Fair Topics:

WINE:

- Wine
- Champagne
- Champagr
- Sparkling wineFine brandy
- Fine brandy
  Distillates
- Spirits
- Fruit juice

• Cider

#### WINE EQUIPMENT:

- Wine accessoires
- Wine packaging
- Wine glasses
- Wine cellars
- Wine climate carbinets
- Wine shelving systems
- Wine barrels

#### GOURMET: • Antipasti

- Vinegar, oils, spices
- Dishes & table decoration
- Cheese
- Honey
- Marmelade
- Olives
- Pesto
- Bacon & Salami
- Truffel
- Chocolate
- Culinary highlights

# Benefits at a glance:

- $\checkmark$  one of the largest winefairs in Austria
- $\checkmark$  TOP-winelovers use the fair to expand their private wine cellars
- ✓ resellers: deciders from trade and gastronomy
- ✓ the winefair Insbruck developed in the last 15 years to an international wine meeting point with an above average visitor quality
- ✓ wine lectures



# Advertising for your success:

- ✓ generous poster campaigns in tyrol (north tyrol) south tyrol & the area around Garmisch Partenkirchen
- $\checkmark$  banded city busses
- extented advertising inserts and paid PR's in the most important medias:
   daily newspapers, from local media to trade magazins
- ✓ target group mailings to privat customers & restauranteurs in tyrol
- ✓ target group mailings to wine shops & wine wholesalers all over Austria

# Exhibitor and visitor opionion: (questionnaire)

**Top - exhibitor satisfaction:** 88% of the exhibitors during the fair ensured their want to participate again at the wine fair Innsbruck 2015.

**Top - visitor satisfaction:** 99% of the visitors want the show in 2015 expected to visit again!



## Venue:

Messe Innsbruck Hall: "MESSEFORUM" 6020 Innsbruck. www.cmi.at

# The city | Insbruck:

Tyrol. The Exhibition Centre of Innsbruck is located directly next to the train station, the city center and just minutes from the highway. A good signage leads you directly to the fairgrounds.

## **Organizer:**



Messen CMW - Peter Lindpointner GmbH Tel.: +43 (0)6232 6563 Fax: +43 (0)6232 6563-65



## Fair times:

Sa. + Su. entr	ance for exhibitors 1	hour before the fair	starts
Friday	26.02.2016	Entrance 2 pm -	9 pm
Saturday	27.02.2016	Entrance 2 pm -	9 pm
Sunday	28.02.2016	Entrance 1 pm -	7 pm

#### **Construction:**

speacial arrangements on request!				
Thursday	25.02.2016			
Friday	26.02.2016			

#### **Dismantling:**

Sunday	28.02.2016	
Monday	01.03.2016	

7 pm -	10 pm
8 am -	1 nm

2 pm - 8 pm 8 am - 2 pm



# **Contact:**

#### fair management:

Peter Lindpointner

### fair coordination:

Angelika Schmidt-Pichler Tel.: +43 (0)6232 6563-55, E-Mail: schmidt-pichler@cmw.at

### executives assistant/ stand constructuion:

Nina Lindner Tel.: +43 (0)6232 6563-22, E-Mail: lindner@cmw.at

## fair assistant:

Tel.: +43 (0)6232 6563-44, E-Mail: raudaschl@cmw.at



Concept changens & printing errors reserved! Photos: Titelphoto: diefux.com: Ranke über Fotolia.com: nightfly84, more photos: Scheffenbichler Martin & bewegtebilder.a

